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CALL THE BEL-O MAN

To whom it may concern,

I have known Patrick Quigley from Sales Training by Design, for over 10 years. My company has hired him to help me grow my business and put us on track for success. Patrick has the unique ability to evaluate a business and make some of the most finite recommendations that you wouldn't see as a day to day operator/owner. He has worked with my selling technicians, customer service personnel, and myself. His ability to translate his expertise and experience in real-world terms allows the employees to feel comfortable and open up to have an honest dialog that helps Patrick make recommendations based on the company's culture.

I have also been through his Maximizing Achievement Through Goal Setting, Selling Commercial Services, Residential Sales Program, and have followed his direction in running my business. I write this letter to recommend any company that wants to take their company to the next level to utilize Patrick's many years of expertise.

He has helped develop marketing pieces and proposals for our company which have had a direct impact on the excellent growth we have experienced.

You will not regret your decision and will probably be writing a mirrored recommendation letter soon after investing in Patrick's proven programs.

Ron Hodgkins

A handwritten signature in black ink, appearing to read "R. Hodgkins", written over a white background.

Owner/Manager
Bel-O Pest Solutions