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To Whom It May Concern:

Over the past several years, our company had decided to create a professional relationship with Sales by Design. While many proclaim to be industry "leaders", I can honestly say Patrick Quigley surpasses them all.

To say that Pat has a great insight to the pest control industry would be a gross understatement. While working with Pat, we quickly realized that we would be receiving customized and strategic ideas that greatly impact our operation. He has consistently pushed us to look hard at our company objectively and make the decisions necessary to be the best pest management firm we can be. While implementing many of his ideas and concepts our company has seen increases in both revenue and profit, all while creating efficiency in the day to day operation.

To any pest control company looking to take their business to the next level, develop a sales strategy or simply find improvements for efficiency, I would strongly urge them to work with Sales by Design. You cannot go wrong working with Patrick Quigley!

Sincerely,

Ted Burgess III